



AGREEMENT
TO JOIN THE CAMPAIGN
Destination Management Companies
& Ground Agents in Nepal



Its Aims are three fold

To advocate and encourage more sustainable wildlife tourism in tiger reserves and national parks, by all those involved in the wildlife tourism equation through applications and adherence to ecotourism best practice guidelines. Look out for TOFTigers signage and PUG Eco ratings for lodges.

To enhance the capacity of local communities to take advantage of existing and future wildlife tourism to help alleviate poverty and support sustainable local development.

To catalyse initiatives through the lodge community that enhance wildlife conservation efforts and community support including waste and water management, trade cooperatives, local employment, fair wages and support for local enterprises and services.

These objectives are best achieved by 'collective' action and partnership with all in the wildlife tourism supply chain.

The Benefits of Membership

Each DMC or Agent joining Travel Operators for Tigers (TOFTigers):

- 1) **Can state its support** for TOFTigers in literature and brochures and incorporate a TOFTigers 'logo' wherever required.
- 2) **Will be linked** to the TOFTigers website as a Destination Management or Ground agent contributor.
- 3) **Will be acknowledged** as a contributor of the TOFTigers campaign in literature and where possible in local and international press releases and potential articles that are undertaken to promote responsible tiger tourism and tiger conservation efforts. Furthermore you can mention your partnership of the campaign in your own press releases or PR activities.
- 4) **Will be informed** by email or literature of training workshops, local projects and other activities that are carried out by TOFTigers staff and personnel, to support your sales staff, or to relay to your clients.
- 5) **Will be given examples** of new activities, projects and interesting conservation initiatives that are possible to include on your clients' itineraries or mention as part of a tour dossier.
- 6) **Will be provided** with an exclusive members only list of TOFTigers key membership contacts, key buyers and suppliers, as well as the PUG certified accommodation providers in India and Nepal's most visited parks to enhance networking opportunities.
- 7) **You will be linked** by and to any official partnerships who are associated with us and any related free benefits agreed.

The Agreement

This document is HIGHLY CONFIDENTIAL

This agreement is a legally binding obligation on behalf of TOFTigers, and its associated charities. Please fill in all boxes.

Company Name

agrees, as part of your partnership of TOFTigers, to work on the 7 steps below:

1. Support, endorse, publicise and advocate the relevant Travellers Guidelines for all those involved in the delivery of your service to your clients.
PLEASE NOTE: Membership includes links to downloadable resources like Travellers guidelines, feedback forms, TOFTigers and PUG logos, and appropriate stickers to highlight your membership.

This includes sending the guidelines to:

- i) Your agents and partners in different regions of Nepal.

I agree to do this **(YES / NO)**

- ii) Your tour leaders and wildlife guides in each area.

I agree to do this **(YES / NO)**

- iii) Your accommodation and service providers where protected areas are part of your client's tour itinerary.

I agree to do this **(YES / NO)**

2. Inform your Tour Operators, your local and international clients of your involvement in the campaign and encourage them to join as well

I agree to do this **(YES / NO)**

Are you prepared to introduce TOFTigers staff to your agents or international operators clients and encourage them to join

(YES / NO)

3. Publicise your partnership of TOFTigers, as part of your responsible travel credentials, including adding the TOFTigers mission and logo, and the 'We use PUG' logos.

- i) on your website
- ii) your printed literature,
- iii) on your client itineraries
- iv) your publicity and PR literature where appropriate.

I agree to do this ☐ **(YES / NO)**

4. Agree, wherever possible and appropriate, to offer PUG Eco rated accommodation to clients as the best options to support long term and sustainable wildlife tourism.

I agree to do this ☐ **(YES / NO)**

If the accommodation provider has not undergone the PUG certification, we ask you to encourage actions to start the process, or ask TOFTigers to correspond with the provider on your behalf.

I agree to do this ☐ **(YES / NO)**

5. Inform your leaders and tour guides of the ability to record infringements or bad practice through the TOFTigers comments email info@toftigers.org, or the website www.toftigers.org for appropriate recording and action.

I agree to do this ☐ **(YES / NO)**

6. Agree to pay the annual membership fee.

I agree to do this ☐ **(YES / NO)**

7. Consider contributing to specific projects, training or initiatives put forward by TOFTigers over and above your yearly membership fee.

I agree to do this ☐ **(YES / NO)**

PLEASE COMPLETE IN BLOCK CAPITALS

Key Contact Name Title

Direct Email

Direct Telephone Number

Secondary Name (essential)

(This person you may allocate to become the internal TOFTigers representative within your company)

Job Title

Company Name

Company Address

State

Tel. No.

Website

Are you a member of SOTTO,
PATA or other Trade Bodies?

Please give TOFTigers some indication of how many clients you handle that incorporate
wildlife parks in Nepal, India and Bhutan.

Less than 100, 250 / 500 / 1000 / More than 1000. How many?

When can you start to effect the guidelines and partnership obligations above?

RETURN THIS FORM WITH YOUR ANNUAL MEMBERSHIP AS BELOW

(Please Highlight)

INR 8,000 per annum for companies who employ 3 or less full time staff

INR 10,000 per annum for companies who employ 6 or less full time staff

INR 20,000 per annum for companies who employ 7 or more full time staff

INR 30,000 per annum for companies who employ 25 or more full time staff

INR 45,000 per annum for companies who employ 50 to 100 full time staff

INR 75,000 per annum for companies who employ 100 to 250 full time staff

INR 1, 25,000 per annum for companies who employ 250 to 500 full time staff

INR 2, 50,000 per annum for companies who employ 500 or more full time staff

I hereby, as the person responsible for implementing these guidelines, agree to effect them as soon as possible as laid out.

Membership contribution:

Fill in the form and send via email at toftigersindia@gmail.com. Upon receipt of the form, we will email you the details to make the contribution

India Office

Shiela Chopra

A1/76, 1st Floor,
Safdarjung Enclave,
New Delhi-110029
T: +91 41006608

E: toftigersindia@gmail.com

Europe Representative

Mili Sham

Urenfleet 6e,
21129 Hamburg, Germany
T: + 49 (0) 40 851 053 78
E: mili.sham@toftigers.org

North America representative

Kiki Paris

T: + 1 720-328-8595 (o)
M: + 1 917-573-8788
E: kiki@wanderlustportfolio.com

FULL NAME

DATE

PLACE

Please note:

TOFTigers is open to all international, regional and local travel operators, DMC's, agents, services and accommodation providers in India's wilderness regions who wish to participate and adhere to the appropriate guidelines. TOFTigers' strength is in its collective partnership and common goal for a better and more enriching experience for our clients and their hosts in a pristine wilderness today, tomorrow and forever. TOFTigers in no way aims to be an endorsement of 'good practice' of any DMC's or agent member, because no independent monitoring of activities is possible at this stage.

TOFTigers
Sustaining our world


Travelife
Sustainability in tourism



For further information please contact

TOFT India Wildlife Association India Admin Office
A1/76, 1st Floor, Safdarjung Enclave,
New Delhi 110029, India
Tel: +91 11 4100 6608
Email: toftigersindia@gmail.com
www.toftigers.org